QUALITY SOUND
DIVISION OF BI-JAMAR, INC.

Quality Sound
2010 E. Fremont St.
Stockton, CA 95205

CA 496881 C-7, C-10
DIR 1000000115
ACO 6020

QUOTE

8759

BILL TO		JOB LOCATION			
Company:	Jefferson Elementary School District	**Company:**	Anthony C. Traina Elementary	**Date:**	2022-11-01
Address:	1219 Whispering Wind Drive	**Address:**	4256 Windsong Dr	**Sales Rep:**	Matthew Cooper
	Tracy, CA 95377		Tracy, CA 95377	**Phone:**	(209) 948 2104 EXT 1077
Contact:		**Contact:**			
Phone:	2098363388	**Phone:**			

TITLE

Traina - Intercom Upgrade/Replacement

SCOPE OF WORK

Quality Sound will provide and install all new equipment, software, and licensing as required to provide a new Rauland Telecenter, version U as described herein.

The Telecenter U system delivers a robust communication solution on an IP platform to provide the following benefits and functional capabilities:

- District Software for Remote Centralized Management, Installed at District Data-Center.
- Web-browser-based system programming and live paging from any PC.
- Mobile Application for Site Level Emergency Management.
- Automated Event and Emergency Sequences.
- Easy to use Calendar-based Scheduling.
- Prerecorded audio and live paging.
- Customized and live digital messaging.
- SIP Integration to VoIP Telephone Systems.
- Support for up to 500 IP Speakers Modules per site.
- Support for up to 100 Event Schedules and Sequences.
- Administrative Management Console and Media Input in Main Office.
- Twenty Programmable (20) Zones: Any Combination of speakers and/or zones.
- Schedule and Control Classrooms independently or as part of a zone.
- Remote Software Volume Control and Exclusion of all audio zones and individual speakers.
- Supports the addition multi-function emergency / call-in / control stations to any classroom.
- Hands-Free Two-Way Intercom to Individual classrooms from anywhere in the district.
- ***No re-occurring fees; All Software Licensing is a one-time purchase.***
- ***No fee software updates for the lifetime of the product. (labor excluded)***
- ***Quality Sound Service Agreements Available after 2-Year Standard Warranty.***

All existing system speakers, clocks, exterior paging horns, and cabling shall remain and be reconnected to new head equipment.

Any existing items not re-used shall be removed and turned over to the district for storage / spare parts.

An Administrative Console and Audio Input Module will be provided and installed in the staff area.

New cabling is included and shall be installed to the building IDF and connected to district network switches.

DISTRICT REQUIREMENTS:

During the installation; the district shall provide one maintenance technician for assistance with access to the facility and testing of the system.

Quality Sound
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EXCLUSIONS (WORK TO BE PERFORMED BY OTHERS)

Any Fees and/or Permits are excluded.

Patching and painting of any kind are excluded.

Fire Stop Sleeves and Access Panels are excluded.

Labor is limited to open access to walls, floors, and ceilings.

Programming of VoIP phone system and District Switches is excluded.

Providing Network Servers and Switches within MDF/IDFs is excluded.

Any work not quoted or listed within this quote is excluded.

MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Rauland Telecenter U				
Rauland	Telecenter Campus Controller	1.00	$5,267.69	$5,267.69
Rauland	Tcu License - Controller	1.00	$874.78	$874.78
Rauland	Telecenter Campus Zone Module	1.00	$617.32	$617.32
Rauland	Telecenter Campus Auxio Module	1.00	$617.32	$617.32
Rauland	Telecenter Campus Ip Console	1.00	$1,565.24	$1,565.24
Rauland	Atomic To Master Clock Synch	1.00	$1,155.64	$1,155.64
Rauland	Tcamcs Rack Mount Kit	1.00	$174.08	$174.08
Rauland	24vac Power Supply	1.00	$384.73	$384.73
Rauland	Telecenter Campus 24 Port Ip C	3.00	$8,752.20	$26,256.60
Allen Tel	Equip. Cable, Mm (10Ft)	3.00	$43.74	$131.22
Siemon	Female Blocks, 2 Sided	3.00	$118.21	$354.63
Aruba	Switch, 24-Port / Poe+ W/4Xsfp (195W)	1.00	$669.12	$669.12
Quality Sound	Miscellaneous Hardware	1.00	$329.15	$329.15
	Professional Services			$2,820.01
			Rauland Telecenter U Total:	$41,217.53
Other Items				
	Bid Bond	1.00	$0.00	$0.00
Quality Sound	Sales Tax Included, "Use Tax"	1.00	$0.00	$0.00
Quality Sound	Freight / Shipping	1.00	$315.27	$315.27
Quality Sound	1 Year Workmanship Warranty	1.00	$0.00	$0.00
			Other Items Total:	$315.27
			Subtotal:	$41,532.80
			Tax:	$0.00
			Total:	$41,532.80

Quality Sound
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QUOTE

8759

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TERMS AND CONDITIONS: Pricing is only good for thirty days. A signed quote, contract or P.O. shall be delivered to Quality Sound before any work is started or materials ordered. All invoices shall be paid within thirty days. Quality Sound is not responsible to delays caused by product availability. Quality Sound's on-site staff will require the work area to be free of obstructions prior to commencement of any work. In addition, our staff will need unrestricted access to and from the work area, and access to the nearest loading area. During service the work areas should be considered a construction zone. In the interest of public safety, our staff must have priority use of the work areas until the services are complete. Our staff are scheduled to perform only the work included within this quote. If anyone with authority wishes the change or modify the scope of work; please contact our office. If scheduling problems arise, Quality Sound will make every effort to work around those needs. Quality Sound provides a one year warranty against defects of materials and workmanship on the newly installed equipment; manufacturer's component warranties vary, but many extend past this point. **- Thank you again for choosing Quality Sound.**

IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN

BUYER:_____ SIGNATURE:_____ DATE:_____
(Print Name)

Quality Sound
2010 E. Fremont St.
Stockton, CA 95205

QUOTE
10743

CA 496881 C-7, C-10
DIR 1000000115
ACO 6020

BILL TO		JOB LOCATION			
Company:	Jefferson Elementary School District	**Company:**	Monticello Elementary	**Date:**	2023-04-27
Address:	1219 Whispering Wind Drive	**Address:**	1001 Cambridge Pl	**Sales Rep:**	Matthew Cooper
	Tracy, CA 95377		Tracy, CA 95377	**Phone:**	(209) 948 2104 EXT 1077
Contact:		**Contact:**			
Phone:	(209) 836 3388	**Phone:**			

TITLE

Monticello - Intercom Upgrade/Replacement

SCOPE OF WORK

Quality Sound will provide and install all new equipment, software, and licensing as required to provide a new Rauland Telecenter, version U as described herein.

SCOPE OF WORK

- Remove Telecenter 21 from Current and mount enclosed swinging rack in location.
- Install new Headend Equipment
  - Controller
  - Amplifier
  - Modules
- Pull Cable and Install Lock Down Button, Audio Input Module and Console in office at agreed upon location during pre work walk
- Train Staff on use Telecenter U and functions

The Telecenter U system delivers a robust communication solution on an IP platform to provide the following benefits and functional capabilities:

- District Software for Remote Centralized Management, Installed at District Data-Center.
- Web-browser-based system programming and live paging from any PC.
- Mobile Application for Site Level Emergency Management.
- Automated Event and Emergency Sequences.
- Easy to use Calendar-based Scheduling.
- Prerecorded audio and live paging.
- Customized and live digital messaging.
- SIP Integration to VoIP Telephone Systems.
- Support for up to 500 IP Speakers Modules per site.
- Support for up to 100 Event Schedules and Sequences.
- Administrative Management Console and Media Input in Main Office.
- Twenty Programmable (20) Zones: Any Combination of speakers and/or zones.
- Schedule and Control Classrooms independently or as part of a zone.
- Remote Software Volume Control and Exclusion of all audio zones and individual speakers.
- Supports the addition multi-function emergency / call-in / control stations to any classroom.
- Hands-Free Two-Way Intercom to Individual classrooms from anywhere in the district.
- ***No re-occurring fees; All Software Licensing is a one-time purchase.***
- ***No fee software updates for the lifetime of the product. (labor excluded)***
- ***Quality Sound Service Agreements Available after 2-Year Standard Warranty.***

All existing system speakers, clocks, exterior paging horns, and cabling shall remain and be reconnected to new head equipment.

Any existing items not re-used shall be removed and turned over to the district for storage / spare parts.

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Stockton, CA 95205

CA 496881 C-7, C-10
DIR 1000000115
ACO 6020

QUOTE
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An Administrative Console and Audio Input Module will be provided and installed in the staff area.

New cabling is included and shall be installed to the building IDF and connected to QS provided Aruba switches network switches.

DISTRICT REQUIREMENTS:

During the installation; the district shall provide one maintenance technician for assistance with access to the facility and testing of the system.

EXCLUSIONS (WORK TO BE PERFORMED BY OTHERS)

Any Fees and/or Permits are excluded.

Patching and painting of any kind are excluded.

Fire Stop Sleeves and Access Panels are excluded.

Labor is limited to open access to walls, floors, and ceilings.

Programming of VoIP phone system and District Switches is excluded.

Providing Network Servers and Switches within MDF/IDFs is excluded.

Any work not quoted or listed within this quote is excluded.

MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Other Items				
	Rauland, Telecenter	1.00	$0.00	$0.00
	QS Install Labor (B Scale)	1.00	$0.00	$0.00
Quality Sound	Patch Panel, RJ45, Patch Cords	1.00	$500.00	$500.00
Quality Sound	Use tax is included in this Lump Sum quote.	1.00	$0.00	$0.00
Quality Sound	Freight / Shipping	1.00	$1,503.22	$1,503.22
Quality Sound	1 Year Workmanship Warranty	1.00	$0.00	$0.00
	Professional Services			$7,740.00
			Other Items Total:	$9,743.22
Rauland Telecenter U				
Rauland	Telecenter Campus Controller	1.00	$5,581.55	$5,581.55
Rauland	Telecenter Campus 24 Port Ip C	2.00	$7,796.50	$15,593.00
Allen Tel	Equip. Cable, Mm (20Ft)	2.00	$68.92	$137.84
Siemon	Female Blocks, 2 Sided	2.00	$131.54	$263.08
Rauland	Telecenter Campus Zone Module	1.00	$654.10	$654.10
Powersoft	Mezzo 322 A Amplifier	1.00	$1,006.50	$1,006.50
Siemon	66 Block, Standard	1.00	$23.28	$23.28

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MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Rauland Telecenter U				
Siemon	Mouniting Bracket	1.00	$4.13	$4.13
Rauland	Atomic To Master Clock Synch	1.00	$1,224.50	$1,224.50
Rauland	Tcamcs Rack Mount Kit	1.00	$184.45	$184.45
Rauland	Telecenter Campus Auxio Module	1.00	$654.10	$654.10
Rauland	Telecenter Campus Ip Console	1.00	$1,658.50	$1,658.50
Rauland	Telecenter Campus Prog Module	1.00	$654.10	$654.10
Safety Technology	Backbox & Spacer Kit, Yellow For Lockdown Button	1.00	$21.43	$21.43
Safety Technology	Lockdown Button, Yellow (Flush)	2.00	$105.58	$211.16
Safety Technology	Lockdown Button, Yellow (Surface)	1.00	$179.83	$179.83
Middle Atlantic	8Sp/17D Econo Walrkbkdr	1.00	$517.28	$517.28
Aruba	Switch, 24-Port / Poe+ W/4Xsfp (195W)	1.00	$744.53	$744.53
			Rauland Telecenter U Total:	$29,313.36
			Subtotal:	$39,056.58
			Tax:	$0.00
			Total:	$39,056.58

TERMS AND CONDITIONS: Pricing is only good for thirty days. A signed quote, contract or P.O. shall be delivered to Quality Sound before any work is started or materials ordered. All invoices shall be paid within thirty days. Quality Sound is not responsible to delays caused by product availability. Quality Sound's on-site staff will require the work area to be free of obstructions prior to commencement of any work. In addition, our staff will need unrestricted access to and from the work area, and access to the nearest loading area. During service the work areas should be considered a construction zone. In the interest of public safety, our staff must have priority use of the work areas until the services are complete. Our staff are scheduled to perform only the work included within this quote. If anyone with authority wishes the change or modify the scope of work; please contact our office. If scheduling problems arise, Quality Sound will make every effort to work around those needs. Quality Sound provides a one year warranty against defects of materials and workmanship on the newly installed equipment; manufacturer's component warranties vary, but many extend past this point. **- Thank you again for choosing Quality Sound.**

IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN

BUYER:_____ SIGNATURE:_____ DATE:_____
(Print Name)

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QUOTE
10267

BILL TO		JOB LOCATION			
Company:	Jefferson Elementary School District	**Company:**	Tom Hawkins Elementary School	**Date:**	2023-03-17
Address:	1219 Whispering Wind Drive	**Address:**	475 Darlene Ln	**Sales Rep:**	Matthew Cooper
	Tracy, CA 95377		Tracy, CA 95377	**Phone:**	(209) 948 2104 EXT 1077
Contact:		**Contact:**			
Phone:	(209) 836 3388	**Phone:**			

TITLE

Tom Hawkins Intercom Upgrade to Telecenter U

SCOPE OF WORK

Quality Sound will provide and install all new equipment, software, and licensing as required to provide a new Rauland Telecenter, version U as described herein.

SCOPE OF WORK

- Remove Telecenter ICU from Current intercom rack and reuse to locate new Rauland Telecenter U
- Install new Headend Equipment
  - Controller
  - Amplifier
  - Modules
- Pull Cable and Install Lock Down Button, Audio Input Module and Console in office at agreed upon location during pre work walk

Connecting Hawkins Portable Campus to Hawkins ES

- Remove Telecenter ICS in Portable P10 and
- Connect all portables to Gateway (TCC2024) installed in Data Rack in P10
- Connect Portable exterior Speakers to IP Zone Page Amplifier

- Train Staff on use Telecenter U and functions

The Telecenter U system delivers a robust communication solution on an IP platform to provide the following benefits and functional capabilities:

- District Software for Remote Centralized Management, Installed at District Data-Center.
- Web-browser-based system programming and live paging from any PC.
- Mobile Application for Site Level Emergency Management.
- Automated Event and Emergency Sequences.
- Easy to use Calendar-based Scheduling.
- Prerecorded audio and live paging.
- Customized and live digital messaging.
- SIP Integration to VoIP Telephone Systems.
- Support for up to 500 IP Speakers Modules per site.
- Support for up to 100 Event Schedules and Sequences.
- Administrative Management Console and Media Input in Main Office.
- Twenty Programmable (20) Zones: Any Combination of speakers and/or zones.
- Schedule and Control Classrooms independently or as part of a zone.
- Remote Software Volume Control and Exclusion of all audio zones and individual speakers.
- Supports the addition multi-function emergency / call-in / control stations to any classroom.

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- Hands-Free Two-Way Intercom to Individual classrooms from anywhere in the district.
- ***No re-occurring fees; All Software Licensing is a one-time purchase.***
- ***No fee software updates for the lifetime of the product. (labor excluded)***
- ***Quality Sound Service Agreements Available after 2-Year Standard Warranty.***

All existing system speakers, clocks, exterior paging horns, and cabling shall remain and be reconnected to new head equipment.

Any existing items not re-used shall be removed and turned over to the district for storage / spare parts.

An Administrative Console and Audio Input Module will be provided and installed in the staff area.

New cabling is included and shall be installed to the building IDF and connected to QS provided Aruba switches network switches.

DISTRICT REQUIREMENTS:

During the installation; the district shall provide one maintenance technician for assistance with access to the facility and testing of the system.

EXCLUSIONS (WORK TO BE PERFORMED BY OTHERS)

Any Fees and/or Permits are excluded.

Patching and painting of any kind are excluded.

Fire Stop Sleeves and Access Panels are excluded.

Labor is limited to open access to walls, floors, and ceilings.

Programming of VoIP phone system and District Switches is excluded.

Providing Network Servers and Switches within MDF/IDFs is excluded.

Any work not quoted or listed within this quote is excluded.

MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Other Items				
	Rauland, Telecenter	1.00	$0.00	$0.00
	QS Install Labor (B Scale)	1.00	$0.00	$0.00
Quality Sound	Patch Panel, RJ45, Patch Cords for P10	1.00	$350.00	$350.00
Quality Sound	Patch Panel, RJ45, Patch Cords for Headend	1.00	$500.00	$500.00
	Bid Bond	1.00	$0.00	$0.00
Quality Sound	Use tax is included in this Lump Sum quote.	1.00	$0.00	$0.00
Quality Sound	Freight / Shipping	1.00	$2,911.76	$2,911.76
Quality Sound	1 Year Workmanship Warranty	1.00	$0.00	$0.00
	Professional Services			$10,340.00
			Other Items Total:	$14,101.76

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MANUFACTURER	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Rauland Telecenter U				
Rauland	Telecenter Campus Controller	1.00	$5,649.41	$5,649.41
Rauland	Telecenter Campus 24 Port Ip C	4.00	$7,891.27	$31,565.08
Allen Tel	Equip. Cable, Mm (20Ft)	4.00	$65.53	$262.12
Siemon	Female Blocks, 2 Sided	4.00	$125.07	$500.28
Rauland	Telecenter Campus Zone Module	1.00	$662.06	$662.06
Rauland	Tcu Zone Page Amplifier Module	1.00	$913.07	$913.07
Powersoft	Mezzo 322 A Amplifier	1.00	$936.61	$936.61
Siemon	66 Block, Standard	1.00	$22.14	$22.14
Siemon	Mouniting Bracket	1.00	$3.93	$3.93
Rauland	Atomic To Master Clock Synch	1.00	$1,239.39	$1,239.39
Rauland	Tcamcs Rack Mount Kit	1.00	$186.71	$186.71
Rauland	Telecenter Campus Auxio Module	1.00	$662.06	$662.06
Rauland	Universal Mounting Kit	1.00	$78.45	$78.45
Rauland	Telecenter Campus Ip Console	1.00	$1,678.67	$1,678.67
Rauland	Telecenter Campus Prog Module	1.00	$662.06	$662.06
Safety Technology	Backbox & Spacer Kit, Yellow For Lockdown Button	1.00	$20.36	$20.36
Safety Technology	Lockdown Button, Yellow (Surface)	1.00	$170.97	$170.97
Aruba	Switch, 24-Port / Poe+ W/4Xsfp (195W)	2.00	$707.91	$1,415.82
			Rauland Telecenter U Total:	$46,629.19
			Subtotal:	$60,730.95
			Tax:	$0.00
			Total:	$60,730.95

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IF YOU WISH TO ACCEPT THIS PROPOSAL AND RELATED STATEMENT OF WORK, PLEASE SIGN AND RETURN

BUYER:_____ SIGNATURE:_____ DATE:_____
(Print Name)